Scottish Life appoints new Head of Regional Distribution, (North and Scotland)

Scottish Life

14 December 2011

Scottish Life, the pensions specialist arm of the Royal London Group, has announced the appointment of Sarah Scott as Head of Regional Distribution, (North and Scotland). Sarah is currently Head of Sales Training, having been appointed to the Sales Leadership team in December 2009.

Jim Smith, Sales Director at Scottish Life, commented:

“Sarah will bring a strong drive and focus to succeed to her new role, characteristics which she has demonstrated admirably over the past 2 years. As Head of Regional Distribution, (North and Scotland), Sarah will once again be in the frontline, directly accountable for delivery of sales targets.

“I know the skills she has developed in the training environment will help her be successful in her new role. We actively encourage our people to develop their skill sets, to take on greater responsibilities and to progress their careers.”

Sarah Scott joined Scottish Life in June 2001 as a Sales Consultant. She made the move from being a successful sales consultant to a sales training consultant in June 2007. Sarah is an associate member of The Chartered Institute of Personal Development and will soon complete level 5 in Learning and Development Management as a Business Partner.

As Head of Regional Distribution, (North and Scotland), Sarah will have responsibility for

Scotland, Yorkshire and North East, North West and Midlands.

-ENDS-

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Editor’s Notes:

Scottish Life was founded in 1881 in Edinburgh as a proprietary company, becoming a mutual company in 1968.

On 1 July 2001, Scottish Life demutualised and transferred its business to The Royal London Mutual Insurance Society Limited. Scottish Life is a division of Royal London and is the specialist pensions business within the Group, providing individual and group pensions to the market via intermediaries.

Scottish Life and Royal London’s other intermediary businesses are based mainly in Edinburgh where 1,030 staff are employed, with 790 working in other parts of the UK and overseas.

Royal London Group is a specialist financial service provider. Its businesses focus on those sectors of the market which value quality propositions, operating through a number of brands:

- Scottish Life – UK pensions market
- Bright Grey – UK protection market
- Scottish Provident – UK protection market
- Caledonian Life – ROI protection market
- Royal London 360° – offshore investment markets
- RLAM – fund management
- Royal London Plus – life and pensions administration
- Ascentric/IFDL – Wrap Platform
- MoneyVista – online financial planning service for consumers

Royal London is the largest mutual life and pensions company in the UK with Group funds under management of £44.2 billion. Group businesses serve around 4 million customers and employ 2,950 people. Figures quoted are as at 30 September 2011.